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June 2015: TPI's News From 'Around The Net'

Hey Therapy Practice Leaders

We continue to **SEARCH THE NET** to find articles, research, videos, and other cool stuff that we hope will

→ **INSPIRE** you to deliver greater
VALUE LEADERSHIP FOLLOWERSHIP
HIGH PERFORMANCE TEAMS

→ **EDUCATE** you regarding
Health Care Reform Value Based Models Contracting
Market Trends

→ **ENHANCE** your
Clinical Knowledge FOTO Outcomes Personal Growth
Employee Engagement

Here's
the top 5
Links of the Month



1. **Market Trends.** Mergers and Acquisitions Will Have Greater Impact. **Aetna and Humana, Anthem and Cigna.** 4 Powerful health plans will likely soon become 2 as Aetna and Humana get closer to a deal and Anthem is in hot pursuit of Cigna. Like in physics where 'for every action there is an equal and opposite reaction', in our consolidating health care world, as health plans integrate, providers will soon follow suit.

<http://bit.ly/AETNAhumana>

2. **Market Trends.** 20% of Health Care Organizations On Board with Next Generation ACOs. **ACOs re-tooling and care systems are getting on board.** ACOs have 2 main responsibilities: Deliver care that improves population health and Decrease and control the total cost of care. The Next Generation ACOs will allow care systems to share more risk with a chance for greater financial reward.

<http://bit.ly/1JlwF4j>

3. **VALUE.** Building Trusting Relationships with Your Patients: Be Empathetic. **One of the Clifton StrengthsFinder most powerful Strengths is EMPATHY. Based on TPI's StrengthsFinder data, 25% of PT students have EMPATHY in their Top 5. That's a big plus for PTs.** With certain requirements of the ACA and the fact that Medicare payments to some providers are based on patient satisfaction, EMPATHY and patient relationships become more important. Although this article specifically talks about 'physician empathy', the concept applies to all providers.

<http://bit.ly/EMPATHY2>

4. **Leadership.** Dream. **Achieving your Dream will be hard, challenging, filled with obstacles . . . But don't let fear stop you.** This is an AWESOME video. Take 6 minutes – watch it – think about how it applies to YOU. Be inspired. Dream.

<http://bit.ly/DREAMbig>

5. **Leadership.** 10 Amazing Secrets of Happy Successful People. **Here are 10 great ideas that we all can apply to be happier and more successful.** Take the advice from Lolly Daskal, President and CEO of Lead from Within.

<http://bit.ly/HAPPYsuccessful>

– Jim



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Posted in [News from Around the Net](#) Posted by Jim Hoyme

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1 comment • 2 months ago

So What's the FUTURE of Independent Therapy Practices?

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33 minutes ago

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about 16 hours ago

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. And Taking Advantage of It on the OUTSIDE:
Connecting the Opportunity Dots
2 days ago

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